## The Erie Economy:

Performance, Opportunities, and Challenges

Eggs 'n' Issues

Manufacturer and Business Association

December 2015

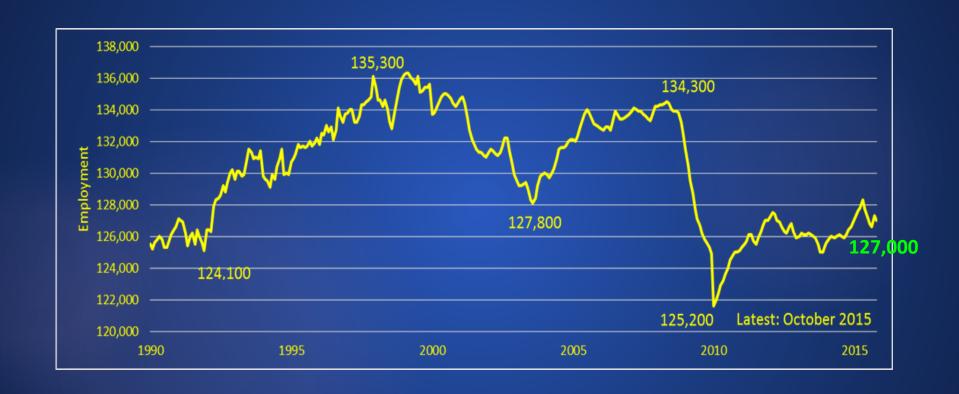
Dr. Kenneth Louie
The Economic Research Institute of Erie
Sam and Irene Black School of Business
Penn State Behrend



### Overview

- Employment, Unemployment, & Labor Force Participation
- Output (GDP)
- Income per Capita
- Cost of Living
- Components of Personal Income
- Erie in the Global Economy
- 2016 Economic Outlook
- The Erie Leading Index (ELI)
- Highlights of Some of Our Work at the Economic Research Institute of Erie in the Black School of Business at Penn State Behrend

## **Erie Employment (SA\*)**



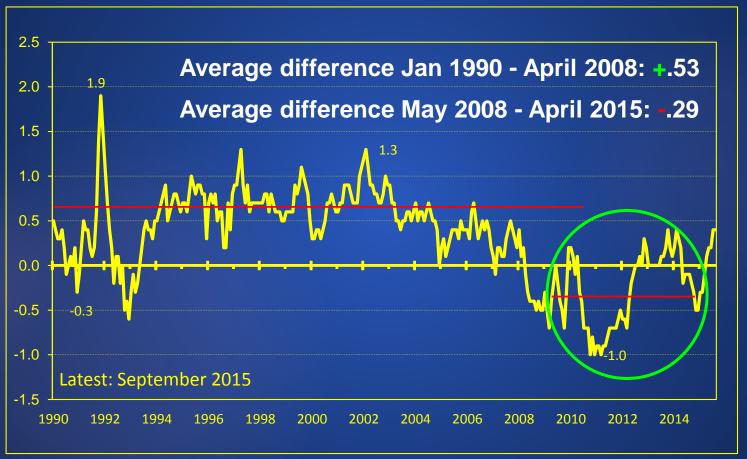


### Erie & US Unemployment (SA)



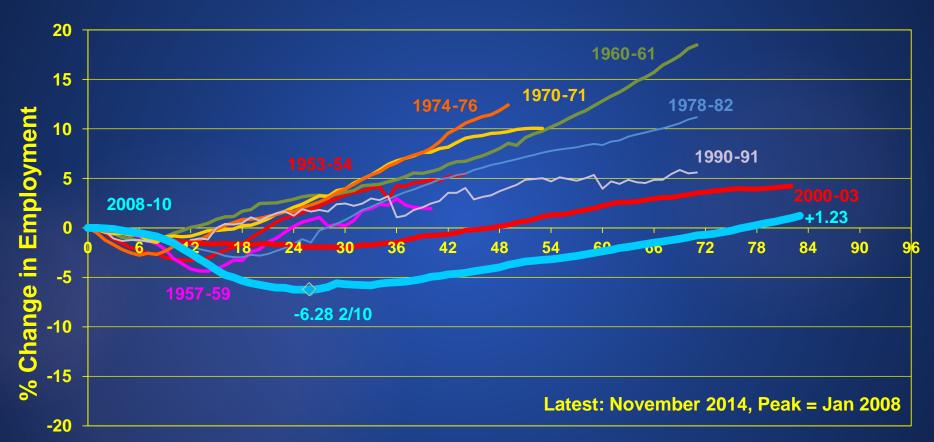


# Difference in Erie - US Unemployment Rates (SA)





### The U.S.'s 9 Recessions since 1950



#### **Months after Peak**



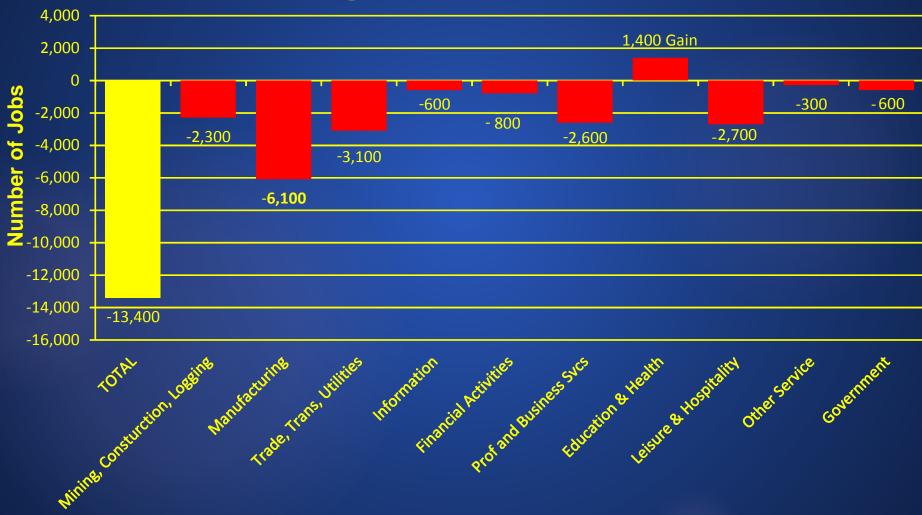
### Erie's 9 Recessions since 1950



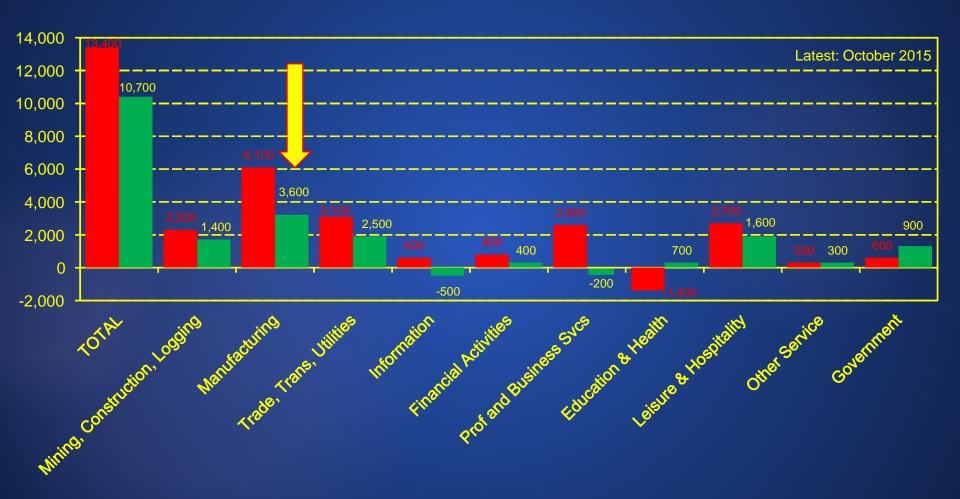
**Months after Peak** 



# **Erie Gross Job Losses During the Recession**

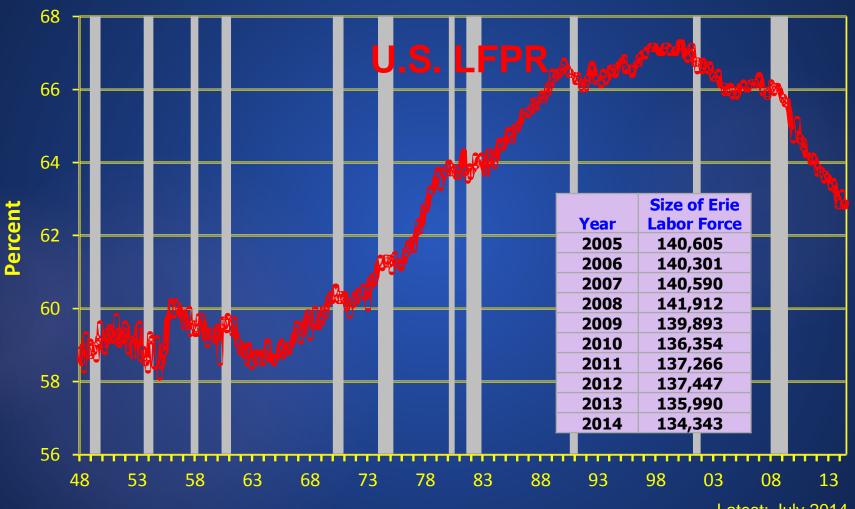


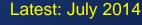
## Jobs Lost and Regained





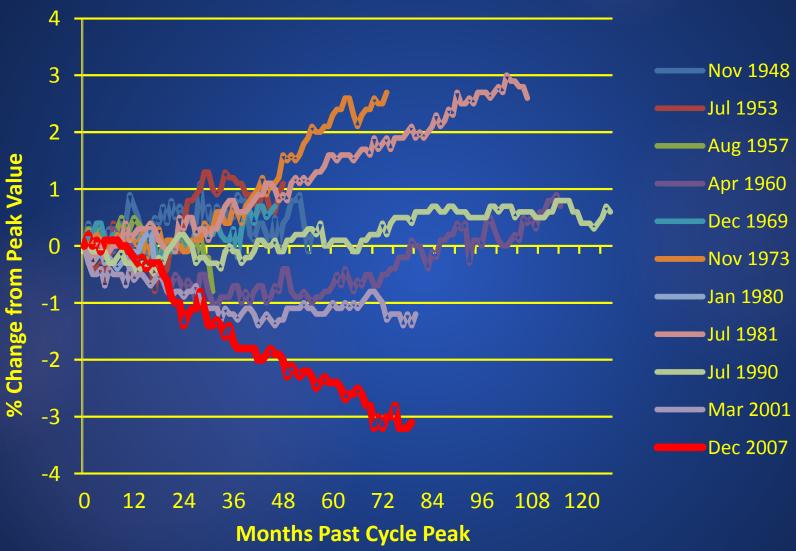
### **Labor Force Participation Rate (SA)**





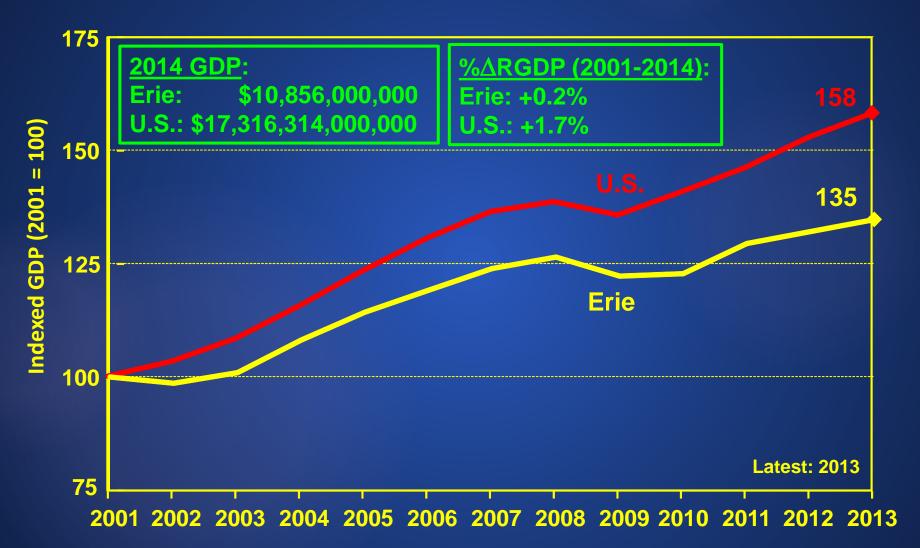


## U.S. LFPR in 11 Cycles





### Erie & US Output (GDP, GMP)





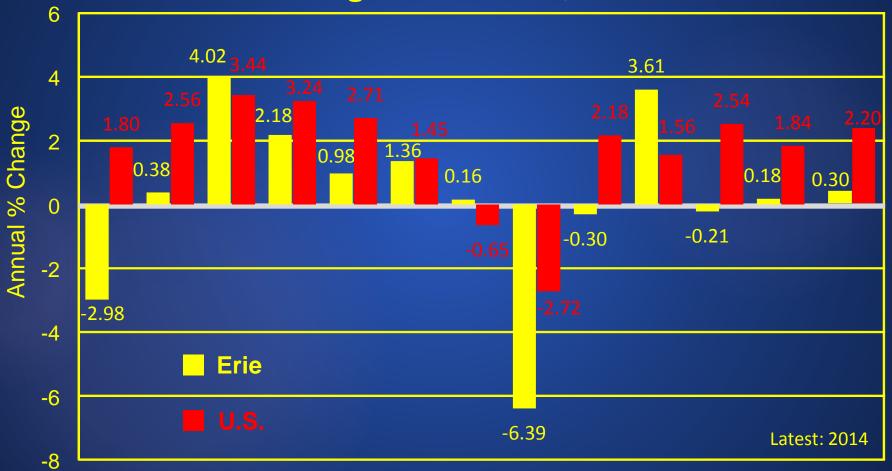
### Erie GMP by Industry, 2014

	Erie		U.S.		Erie to
Industry	GMP	% of	GDP	% of	U.S.
	(in millions	GMP	(in billions)	GDP	LQ
All industry total	\$10,856	100.00	\$15,678,767.0	100.00	1.00
Private industries	9,432	89.96	13,795,560.0	82.60	1.09
Agriculture, forestry, fishing, and hunting	63	0.60	98,120.0	0.59	1.02
Mining	49	0.47	342,172.0	2.05	0.23
Utilities	162	1.55	244,773.0	1.47	1.05
Construction	281	2.68	583,863.0	3.50	0.77
Manufacturing	2,851	27.19	1,797,015.0	10.76	2.53
Durable goods	1,953	18.63	984,754.0	5.90	3.16
Nondurable goods	898	8.56	812.261.0	4.86	1.76
Wholesale trade	465	4.43	966,228.0	5.79	0.77
Retail trade	751	7.16	899,351.0	5.38	1.33
Transportation and warehousing	216	2.06	444,111.0	2.66	0.77
Information	212	2.02	782,769.0	4.69	0.43
Finance and insurance	869	8.29	1,206,273.0	7.22	1.15
Real estate and rental and leasing	606	5.78	2,161,629.0	12.94	0.45
Professional, scientific, and technical services	325	3.10	1,180,896.0	7.07	0.44
Management of companies and enterprises	47	0.45	334,600.0	2.00	0.22
Administrative and waste management services	224	2.14	499,967.0	2.99	0.71
Educational services	209	1.99	180,387.0	1.08	1.85
Health care and social assistance	1,359	12.96	1,133,121.0	6.78	1.91
Arts, entertainment, and recreation	147	1.40	163,483.0	0.98	1.43
Accommodation and food services	285	2.72	434,632.0	2.60	1.04
Other services, except government	311	2.97	342,171.0	2.05	1.45
Government	1,424	13.58	1,883,207.0	11.28	1.20

Source: Bureau of Economic Analysis, REIS

### **Growth Rate of Real GDP**

Annual Average: Erie 0.25%, U.S. 1.70%



2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014

### Erie Goods and Services Production



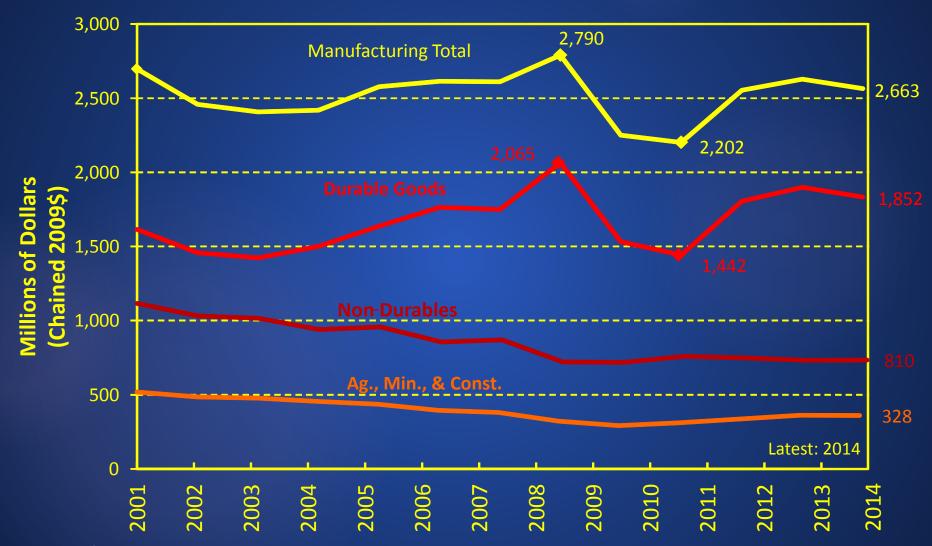


### **Goods and Services Indexes**



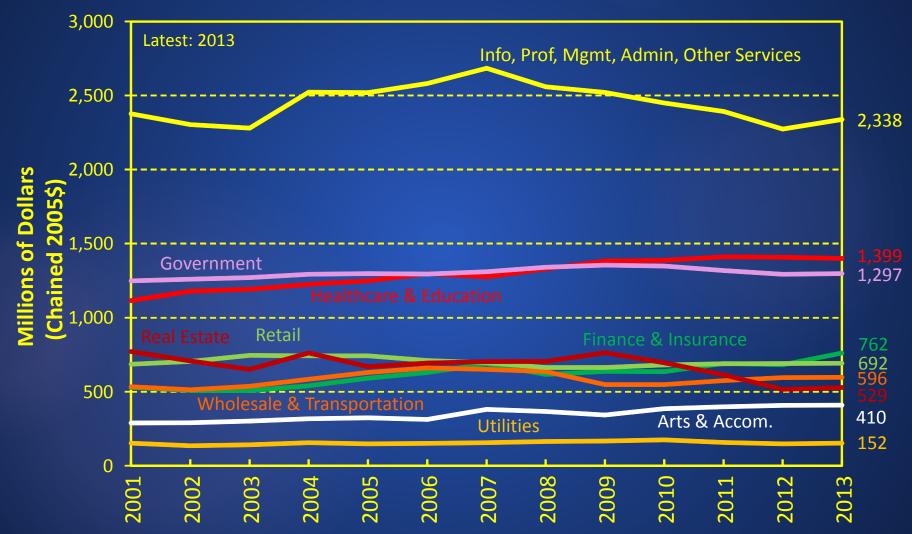


### **Erie Goods Production**



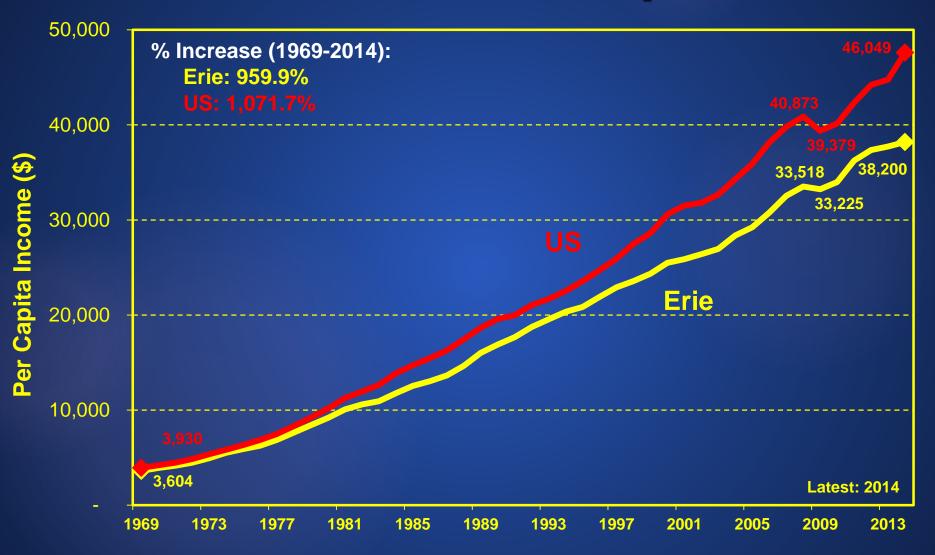


### **Erie Services Production**



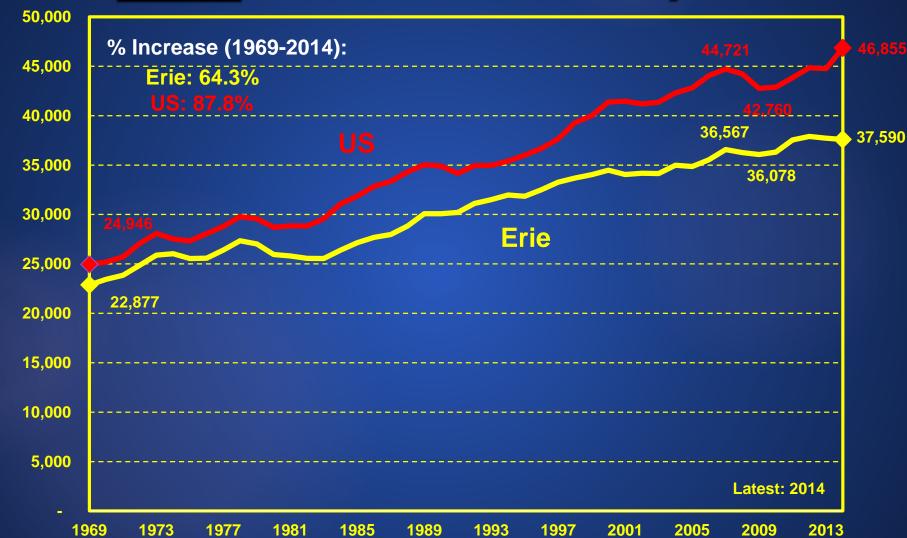


## Income Per Capita





## Real Income Per Capita





Real Per Capita Income (2000\$)

## Erie Real Income Per Capita as a % of U.S.





## Cost of Living Index, 2014 (Annual Averages) Erie, PA

### Composite Index: 95.4

100.0 = average of 264 U.S. urban areas

#### **Components:**

**Grocery Items** 103.7

**Housing** 83.6 —

**Utilities** 91.5

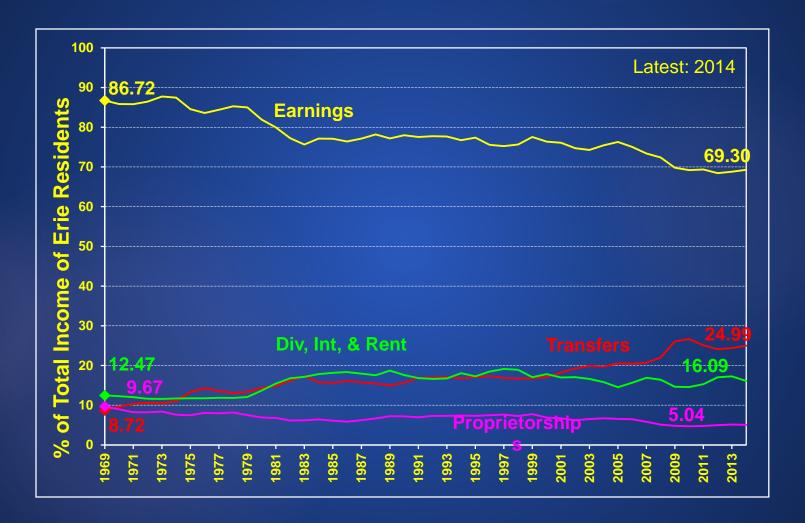
**Transportation** 95.7

Health care 92

Miscellaneous 103.7



### **Erie Personal Income Breakdown**





### Earnings as a % of Total Income



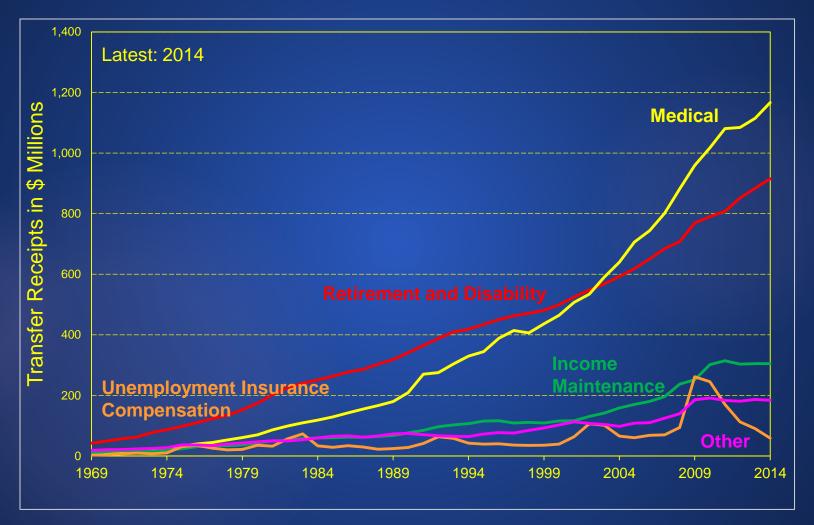


### Transfers as a % of Total Income



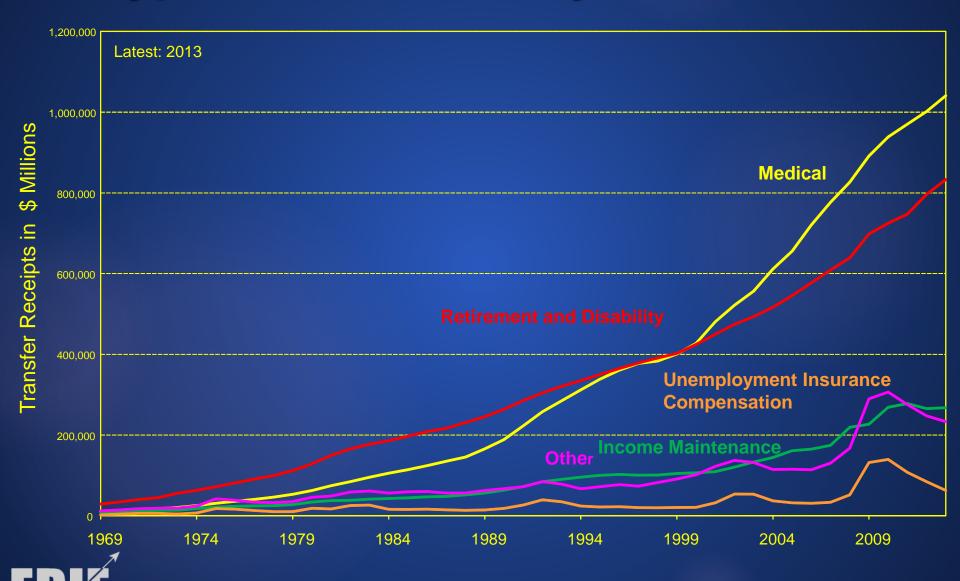


### **Types of Transfer Payments: Erie**





### **Types of Transfer Payments: U.S.**



## Increasing Global Interdependence



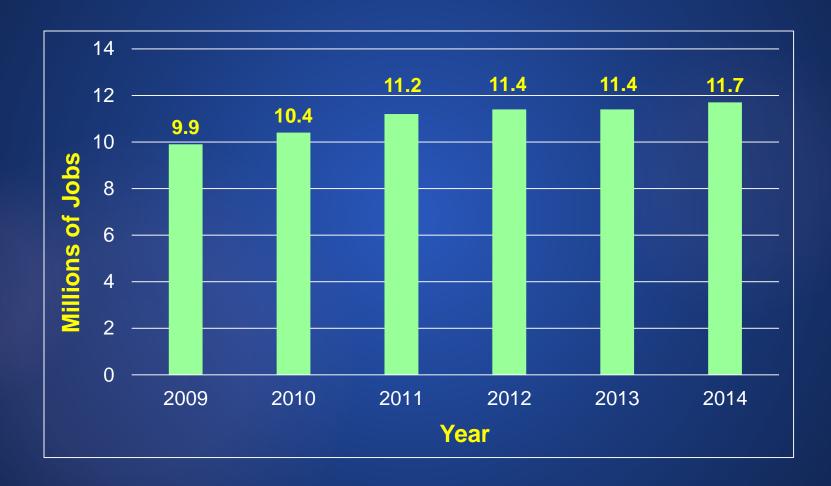


## Jobs Supported by Total Goods Exports, Top 10 States, 2014

Rank	State	Jobs Supported	Share of U.S.
	All States	7,123,110	100%
1	Texas	1,117,318	15.7%
2	California	775,320	10.9%
3	Washington	390,690	5.5%
4	New York	389,957	5.5%
5	Illinois	345,050	4.8%
6	Michigan	270,927	3.8%
7	Florida	270,473	3.8%
8	Ohio	263,356	3.7%
9	Georgia	209,071	2.9%
10	Pennsylvania	191,779 (3% of PA Empl)	2.7%

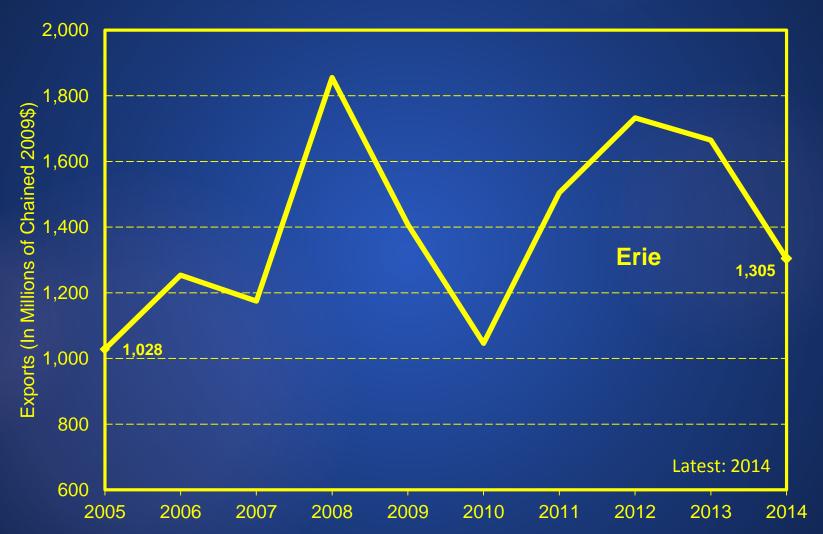


### Jobs Supported by Exports is Increasing



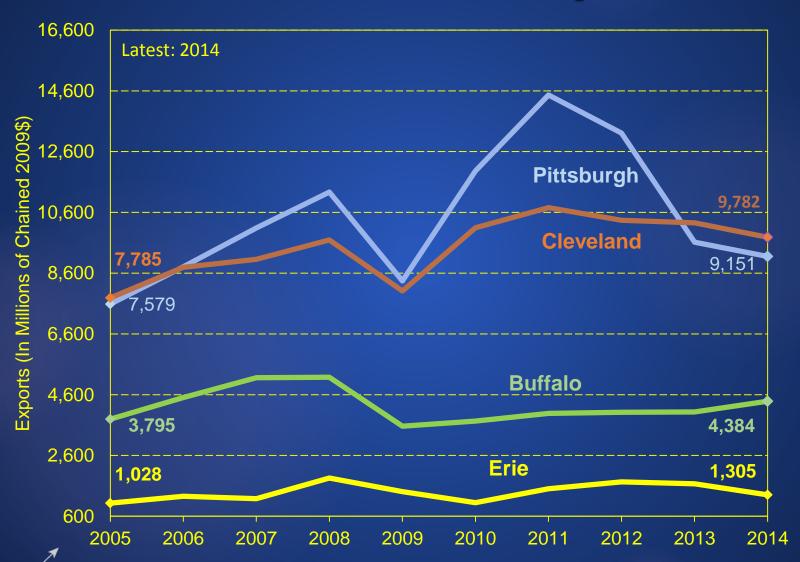


## **Erie Merchandise Exports**



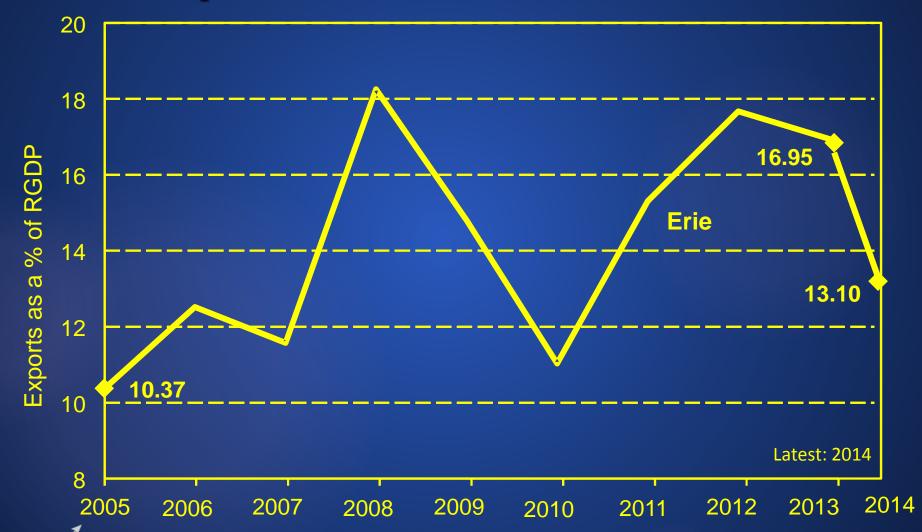


## **Merchandise Exports**





## Erie Exports as a % of Real GDP





## Top 10 Exporting MSAs, 2014

Rank	MSA	Exports (in \$ millions)	
1	Houston; TX	108,693.79	
2	New York; NY	96,177.26	
3	Los Angeles-Long Beach-Anaheim; CA	68,954.63	
4	Seattle; WA	56,590.31	
5	Detroit; MI	45,937.90	
6	Chicago; IL	43,252.50	
7	Miami; FL	34,690.95	
8	New Orleans; LA	31,869.67	
9	Dallas; TX	26,193.95	
10	San Francisco; CA	24,544.12	

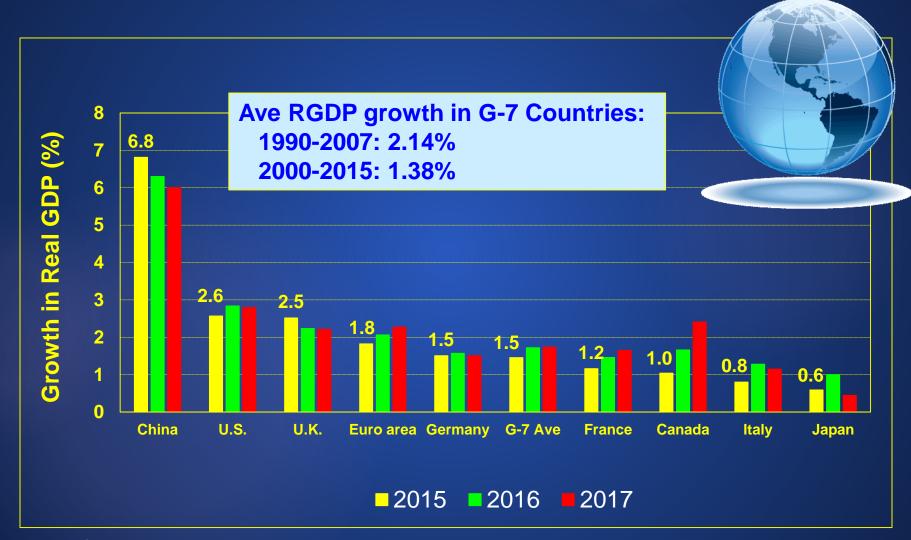
130 Erie; PA 1,304.56

## The Future...





### **IMF Forecasts of Growth in Real GDP**





# **U.S. Forecast**

PNC Bank, Northwest Pennsylvania Market Outlook (October 2015)

		Annual Data		
U.S. Forecast	2014	2015	2016	
	(Actual)	(Forecast)	(Forecast)	
Real GDP Growth (% change)	2.4	2.5	2.5	
Job Growth (% change)	1.9	2.1	1.7	
Unemployment Rate (%)	6.2	5.3	4.9	
Median HH Income (Ths. \$)	53.1	54.1	55.3	
Home price (% change)	6.6	3.9	2.6	
Single-Fam permits (% change)	4.3	6.5	4.8	
Mult-Fam permits (% change)	14.8	10.7	4.5	
30-Year Fixed Mortgage (%)	4.17	3.86	4.13	



36

# **Erie, PA Forecast**

PNC Bank, Northwest Pennsylvania Market Outlook (2015 Q3)

	Annual Data			
Erie Forecast	2014	2015	2016	
	(Actual)	(Forecast)	(Forecast)	
Job Growth (% change)	0.4	2.1	1.5	
Unemployment Rate (%)	6.0	5.1	4.7	
Median HH Income (Ths. \$)	45.0	45.7	46.5	
Home price (% change)	1.0	1.6	3.2	
Single-Fam permits (% change)	-35.7	0.5	30.3	
Mult-Fam permits (% change)	-25.8	-9.3	25.0	

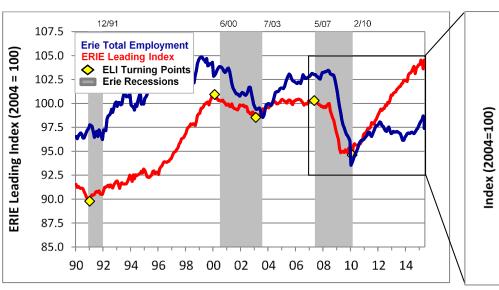


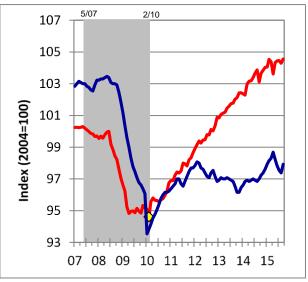
37





Issue #18: Fourth Quarter 2015 (data through September 2015)





# ELI Takes a Break, But Manages to Spread a Little Holiday Cheer *Will ELI be naughty or nice after the holiday season?*

Though it has been rising fairly consistently since 2010 as Erie recovered from the Great Recession along with the national economy, the Erie Leading Index (ELI) has apparently decided to take a holiday break this season from its steady five-year upward climb. ELI has remained stable through the past few quarters and is currently hovering at just below 105. Overall, ELI grew by only 0.11% through the third quarter and even dipped slightly in August before picking back up again. Although this represents a slight improvement compared to the 0.05% growth that ELI saw in the previous quarter, it unfortunately is much less than the 2.0% growth that ELI enjoyed over the course of 2014.

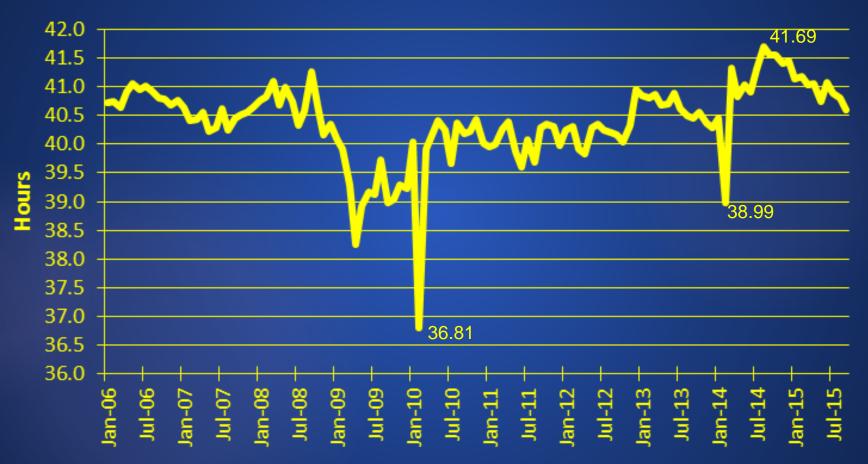
# **ERIE Leading Index (ELI)**





## **ELI Components: Manufacturing**

PA Avg. Weekly Mfg. Hours (SA)



Latest: September 2015



## **ELI Components: Manufacturing**

**Erie County Mfg. Employment (SA)** 



Latest: September 2015



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"Men make counterfeit money; in many more cases, money makes counterfeit men." Sidney J. Harris

#### Latest Additions to the Site



ERIE Guide to the Erie Economy 5th Edition (2015) ie's economy by

Get a glimpse into what is happening checking out the ERIE Guide edition. This report include

about Erie and how the region in terms of employment, income, demo

poverty, migration and much more!



#### <u> IRIB ILeading Index - BILI</u>

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#### Measuring Sprawl 2014

Analyzes development in 221 metropolitan areas across the United States, as well as the relationship between developme and quality of life indicators in those areas.

#### CCRA Cost of Living Index Calculator

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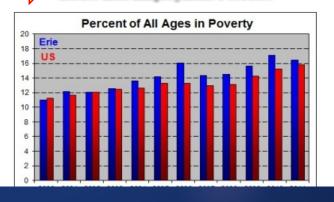
#### Starting Salaries by College Major, 2013-14

Useful information for those selecting a college major, or thinking about changing their careers. Starting salary is not the only thing to consider, clearly. But it IS one important thing to take into account since it will have a huge impact on your standard of living, probably for the rest of your life.

#### The Economic Value of Protected Open Space in Erie County by the Lake Erie Region Conservancy; Feb. 2013 Download the report here!

#### Import Substitution Study released

A study commissioned by the Economic Development Corporation of Erie County, "Building Erie by Buying Erie" was released on 3/8/2012. It details a way to identify industries that might grow or be added to Erie's industry mix to help keep local dollars local. These might be profitable opportunities for local entrepreneurs! A full copy of the report can be accessed using the link above. Thanks to the EDCEC for funding this research!





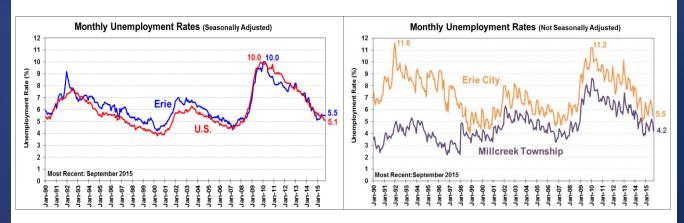
#### **Latest Erie Data!**

Last updated November 19, 2015 (All data are for Erie County unless otherwise indicated)

ERIE is a research center of the Black School of Business at Penn State Behrend

		Change from		Change from
As of September, 2015:	Latest (NSA)*	Previous Month	Latest (SA)*	Previous Month
Unemployment Rate (Erie Coun	ty) 4.8%	↓ 0.8%	5.5%	0.0%
-Erie City	5.5%	↓ 0.9%		
-Millcreek Township	4.2%	↓ 0.6%		
-U.S.	4.9%	↓ 0.3%	5.1%	0.0%
-Pennsylvania	4.9%	↓ 0.6%	5.3%	↓ 0.1%
Labor Force	135,000	↓ 100	134,700	↑ 800
Employment	128,500	↑ 1,000	127,300	↑ 700
Unemployment	6,500	↓ 1,000	7,400	0

\*NSA: Not Seasonally Adjusted; SA: Seasonally Adjusted. SA data for Erie City and Millcreek Township are unavailable. Erie, Pennsylvania, and U.S. data provided by <u>PA Department of Labor and Industry</u>. Note: Latest Erie Data are preliminary and subject to revision next month



As of September, 2015

Manufacturing Employment (NSA)

22,400

Change from Prior Year

Population, 2014 Total Personal Income, 2014 Income Per Capita, 2014 -U.S., 2014 278,443 \$10,636,535,000 \$38,200 \$46,049 Change from Prior Year

↓ 0.47% from 279,760

↑ 2.0% from \$10,428,430,000

↑ 2.5% from \$37,276

↑ 3.6% from \$44,438



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#### Latest Additions to the Site



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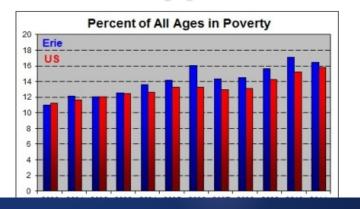
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#### ACCRA Cost of Living Index Calculator

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#### Latest Brie Employment Forecast



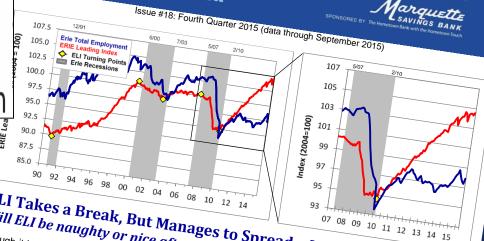
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# ELI Takes a Break, But Manages to Spread a Little Holiday Cheer

Though it has been rising fairly consistently since 2010 as Erie recovered from the Great Recession along with Though it has been rising rainy consistently since 2010 as Erie recovered from the Great Recession along with the national economy, the Erie Leading Index (ELI) has apparently decided to take a holiday break this season. the national economy, the Erie Leading Index (ELI) has apparently decided to take a holiday break this season from its steady five-year upward climb. ELI has remained stable through the past few quarters and is currently from its steady five-year upward climb. ELI has remained stable through the past few quarters and is currently hovering at just below 105. Overall, ELI grew by only 0.11% through the third quarter and even dipped slightly in Although this corrections. novering at just below 105. Overall, ELI grew by only 0.11% through the third quarter and even alphea slightly in August before picking back up again. Although this represents a slight improvement compared to the 0.05% around that ELI approved. August Defore picking back up again. Although this represents a slight improvement compared to the 0.05% growth that ELI saw in the previous quarter, it unfortunately is much less than the 2.0% growth that ELI enjoyed

ELI's anemic performance reflects the recent sluggish pace of growth in Erie total nonfarm employment, which ELI's anemic performance reflects the recent sluggish pace of growth in Erie total nontarm employment, which in the third quarter. While the rate of employment growth has been less robust than two would have rose on a seasonally adjusted basis by only 1.5% (2,000 jobs) year-on-year in September, and by only 0.54% (700 jobs) in the third quarter. While the rate of employment growth has been less robust than we would have (//U Jobs) In the third quarter. While the rate of employment growth has been less robust than we would have liked to see, the modest improvement means that ELI is still managing to spread a little holiday cheer! However, the possible in reductions locally are realized Eries. if the recently announced plans by G.E. and Lord Corp. for possible job reductions locally are realized, Erie If the recently announced plans by G.E. and Lord Corp. for possible job reductions locally are realized, Erie manufacturing as well as total employment are expected to decrease in the next several months, unless those and the control of the local accounts. We will therefore need to pay manufacturing as well as total employment are expected to decrease in the next several months, unless those anticipated job losses are offset by job gains in other parts of the local economy. We will therefore need to pay the control of the local economy. anticipated job losses are offset by job gains in other parts of the local economy. We will unerefore need to pay careful attention to see if ELI will be naughty or nice next quarter. Of course, our holiday wish is for ELI to hold its offset input companies and continue to point to growth for at least carerul attention to see if ELI WIII pe naugnty of nice next quarter. Or course, our nolloay wish is for ELI to note stabilities in overall local amplement.

Erie's seasonally adjusted unemployment rate in September remained at 5.5%, unchanged since June, and was Ene's seasonally adjusted unemployment rate in September remained at 5.5%, unchanged since June, ar just slightly higher than the unemployment rate in Pennsylvania (5.3%) and the nation as a whole (5.1%).







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"A man would do nothing if he waited until he could do it so well that no one could find fault." John Henry Newman

#### Latest Additions to the Site

#### 11th ERIE Economic Conference

Investing in Kids: Can Early Childhood Education Be an Economic Development Strategy?

Monday, July 29. Black Conference Center, Burke REDC Bldg, Penn State Erie

Should we be laying the foundation for our kids' futures by the time they're 3 and 4 years of age? And if that IS good for the kids, does it make sense from a community's point of view to invest in early childhood education as an economic development strategy? ERIE is focusing on this crucial issue for its annual conference for community leaders and interested citizens. This is an issue that affects your kids and your business—and Erie's future—in a crucial way.

-Click here to download all slides and other conference material. (5.2 MB)

-Click here to download related Early Childhood Education material. (4.5 MB)

-Click here to download individual presentations. Sponsored by the Erie Community Foundation and United Way of Erie County.

The Economic Value of Protected Open Space in Erie County by the Lake Erie Region Conservancy; Feb. 2013 Download the report here!

Dr. Kurre's Eggs 'n' Issues talk at the Manufacturer and Business Association

#### December 12, 2012

This talk includes data on local conditions, the latest ELI information, and info on the fiscal cliff.

Download the presentation here!

#### II Leading Index - BLI

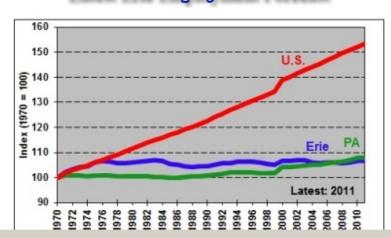
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"Statistics are no substitute for judgment." Henry Clay

#### ACCRA Cost of Living Index Calculator

How much does it cost to live in Erie compared to other cities?

The ACCRA Cost of Living Index (COLI) Calculator allows you to make your very own cost of living comparisons between Erie and other U.S. cities. It also allows you to enter your after-tax income and "calculate" how much you would need to make in a new city to maintain your current standard of living.

The calculator uses continuously updated data pulled directly from the ACCRA COLI to make these cost of living comparisons. The ACCRA COLI data is based on the prices of more than 60 goods and services, updated quarterly. The ACCRA COLI is highly regarded as the most accurate and reliable source of data comparing costs from city to city.

**Moving From Erie To Another City** 

**Moving From Another City To Erie** 

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#### **COLI Calculator Result**

Based on the Income that you entered, if you are earning \$100,000.00 after tax in NY New York (Manhattan), the comparable after-tax income in PA Erie is \$43,998.22. Below are the index values and average prices of two areas as well as the national average:

If you move from NY New York (Manhattan) to PA Erie			
Groceries will cost:	30.554% less		
Housing will cost:	78.442% less		
Utilities will cost:	23.966% less		
Transportation will cost:	19.071% less		
Health will cost:	19.831% less		

#### Section 1: Index Values

Category (Percent Weight)	NY New York (Manhattan)	PA Erie	National Average
Composite (100%)	224.1	98.6	100.0
Grocery (13.56%)	139.1	96.6	100.0
Housing (27.02%)	453.2	97.7	100.0
Utilities (10.30%)	130.6	99.3	100.0
Transportation (12.35%)	124.8	101.0	100.0
Health (4.60%)	118.5	95.0	100.0
Miscellaneous (32.17%)	150.6	99.4	100.0

#### Section 2 - Average Prices

Item	NY New York (Manhattan)	PA Erie	National Average
T-Bone Steak	\$14.27	\$10.19	\$10.01
Ground Beef	\$4.57	\$3.68	\$3.44
Sausage	\$4.78	\$4.21	\$3.82
Frying Chicken	\$1.88	\$1.27	\$1.24
Chunk Light Tuna	\$1.71	\$1.07	\$1.03
Whole Milk	\$2.27	\$1.99	\$2.29
Eggs	\$2.76	\$1.70	\$1.75
Margarine	\$1.93	\$1.22	\$1.05
Parmesan Cheese	\$6.79	\$4.05	\$3.90
Potatoes	\$4.59	\$3.53	\$2.98
Bananas	\$0.87	\$0.55	\$0.59
Lettuce	\$2.19	\$1.78	\$1.35
Whitebread	\$2.41	\$1.39	\$1.50
Fresh Orange Juice	\$4.21	\$3.26	\$3.42
Coffee	\$5.98	\$5.00	\$4.55
Sugar	\$3.71	\$2.78	\$2.63

### **Contact Info**

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